



2015/2016 ONE DESIGN RETAIL PRICE LIST

Recommended Retail Pricing per USI Pricing Policy

As of 23 July 2015

*Exclusive One Design Classes are designated with an *

+ Managed Class Program - Class Managers & Manufacturing Lofts designated with a +

Parentheses denote a loft who has some expertise and/or has built sails

	Price
2.4 Meter+ (Manager - USI/Manufacturer - South Africa)	
Mainsail: Crosscut DP OD 04	€ 529.00
Mainsail: Crosscut Dacron	€ 430.00
Genoa: Dacron	€ 310.00
Genoa: Crosscut DP OD 04	€ 420.00
Genoa: Crosscut DP OD 06	€ 449.00
PRICES LISTED IN EUROS EXCLUDE VAT	
420+ (Manager - USI/Manufacturer - South Africa)	
Mainsail: Radial with window, battens, numbers, class label and bag	€ 685.00
Jib: Crosscut with Radial head with window, telltales, class label and bag	€ 345.00
Spinnaker: 0.5 oz Superlite	€ 462.00
PRICES LISTED IN EUROS EXCLUDE VAT	
470+ (Manager - USI /Manufacturer - South Africa)	
Mainsail: Radial with window, battens, numbers, class label and bag	€ 790.00
Jib: Crosscut with Radial head with window, telltales, class label and bag	€ 340.00
Jib: Radial with window, telltales, class label and bag	
Spinnaker: 0.5 oz Superlite	€ 560.00
PRICES LISTED IN EUROS EXCLUDE VAT	
B-14* (Exclusive OD Loft - UK, Sydney)	
Mainsail - Panelled Technora	£880.00
Mainsail - Technora/Pentex FibrePath	£1,120.00
Jib - Dacron	£345.00
Jib - Panelled Technora	£405.00
Kite - Airx	£690.00
Kite - Dynalite	£780.00
PVC Top Cover	£115.00
Breathable Top Cover	£140.00
Nylon Under Cover	£105.00
Kite Launch Bag c/w Bottle Holder	£135.00
Padded Foil Bag	£70.00
Toe Straps	£35.00
Custom Tramps (Pair)	£290.00
PRICES LISTED IN BRITISH POUNDS EXCLUDE VAT	



Cal 20 (Newport Beach)	
Mainsail: JLL Crosscut Dacron	\$1,395.00
Mainsail: V1 Crosscut Dacron	\$1,395.00
Mainsail: V2 Crosscut Dacron	\$1,395.00
- Draft Stripes	\$35.00
- Spreader Window	\$45.00
Jib: Crosscut Dacron with large window	\$880.00
Jib: Heavy Air "Kaneohe" Jib with large window	\$880.00
- Clew Blocks	\$48.00
- Draft Stripes	\$25.00
- Telltale Window	\$30.00
Spinnaker - AirX 600 Race Spinnaker	\$1,270.00
1st - 2013, 2010, 2009, 2008 and 2007 U.S. Nationals	
Capri 14.2 (Newport Beach)	
Mainsail: Crosscut Dacron	\$898.00
Jib: Crosscut Dacron with Vision Window	\$614.00
Capri 22 - Standard Class Rig* (Exclusive OD Loft - San Diego)	
Mainsail: Crosscut Dacron	\$1,625.00
Reef	\$120.00
Mainsail: FiberPath Technora	\$2,059.00
Reef	\$120.00
Class Genoa: FiberPath Technora	\$1,999.00
Class Genoa: FiberPath Technora Dynamic	NA
Class Genoa: Carbon GPL	\$2,450.00
All genoas include a telltale window, a vision window, and draft stripes	
Jib: FiberPath Technora Dynamic	NA
Jib: Crosscut Dacron	\$1,315.00
Spinnaker: AIRX 600 Radial	\$1,479.00
Catalina 22 - Standard Class Rig (Ventura)	
Mainsail : Crosscut Dacron with Vision Window & Reef	\$1,150.00
Jib: Crosscut Dacron with Vision Window	\$950.00
Genoa: Pentex Mylar Radial Racing Design with Vision Window	\$1,250.00
Genoa: Sewn Mylar Radial Club Design with Vision Window	\$895.00
Spinnaker: .75oz Nylon Radial	\$1,060.00
Coronado 15 (Newport Beach - Patterns)	
Mainsail: Crosscut Dacron	\$895.00
Jib: Crosscut Dacron with Vision Window	\$600.00
Day Sailer (Florida)	
Mainsail: Crosscut Dacron with Vision Window	\$1,126.00
Jib: Crosscut Dacron with Vision Window	\$614.00
Spinnaker: .75 oz Nylon	\$904.00
Spinnaker: .50 oz Nylon	\$1,063.00
El Toro (Hawaii)	
Mainsail: Crosscut Dacron with vision window	\$525.00



Etchells+ (Manager - Newport Beach Manufacturer - South Africa)	
Mainsail: APA	\$2,157.00
Mainsail: APA+	\$2,157.00
- Draft Stripes	\$40.00
Jib: LT	\$1,433.00
Jib: Medium	\$1,433.00
Jib: Hvy	\$1,433.00
- Telltale Window for Jibs	\$30.00
- Draft Stripes	\$40.00
Spinnaker: Run	\$2,250.00
Spinnaker: VMG Mitre	\$2,250.00
Sister Clips/Brummel Hooks in clew	\$30.00
Micro Spinnaker Turtle	\$105.00
1st - 2009 Preworlds in Melbourne, 1st - 2010 New South Wales (Sydney) State Titles	
1st - 2010 Piana Cup in Miami, 1st - 1996 Worlds in Hong Kong	
Finn+ (Manager - UK/Manufacturer - UK)	
Mainsail Inc - Battens, Sail No. Camber Stripes, Leech Tell Tails. One Design Bag. IHG Measured	
Radial Dacron (Classic Rig)	£630.00
Crosscut Contender ZZ04	£827.00
Radial Cut Contender ZZ04	£854.00
Hiking Pad (Pair)	£45.00
Mast Bag	£80.00
Deck Cover (Breathable)	£195.00
Under Cover (Stretch Fit)	£130.00
Rudder Bag (Padded)	£90.00
PRICES LISTED IN BRITISH POUNDS EXCLUDE VAT	
Ullman Sails UK is ISAF In-House Measurer - all sails include In-house certification label	
CFJ (Manager - USI)	
Mainsail: Crosscut Dacron	\$752.00
Jib: Crosscut Dacron with Vision Window	\$505.00
Spinnaker: Crosscut Nylon	\$538.00
2nd - 2009 National Championships	
Flying Scot* (Exclusive OD Loft - Gulf Coast, Virginia)	
Mainsail: Crosscut Dacron with vision windows	\$1,145.00
Jib - Loose Rig: Crosscut Dacron with Vision Window	\$535.00
Jib - Snug Rig: Crosscut Dacron with Vision Window	\$535.00
Spinnaker: Radial Nylon (up to three colors - no extra charge)	\$900.00
1st Place 2015 Summer Solstice Regatta (Shelby Bay Sailing Center), 1st, 2nd & 3rd - 2010 NAC Women's Championship; 2nd - 2010 NAC Championship; 1st - 2010 GYA Masters Championship; 1st, 2nd*, 3rd - 2010 GYA Women's Championship; 3rd - 2010 Midwinters Championship (only non-pro in top six)	
Governor's Cup 21 (Newport Beach)	
Mainsail: Dacron	\$1,587.00
Jib: Dacron	\$1,140.00
Spinnaker: AP	\$1,834.00



Harbor 20 (Newport Beach)	
Mainsail: Crosscut Dacron	\$1,520.00
Jib: Crosscut Dacron with vertical battens	\$793.00
- UV Cover (Sunbrella or Dacron)	\$215.00
Asso Spinnaker	\$1,311.00
J 22+ (Manager - USI/Manufacturer - South Africa/Specialists - South Africa, Gulf Coast)	
Mainsail: Crosscut Dacron with Vision Window & Spreader Window	\$1,396.00
Jib: Crosscut Dacron with Vision Window & Telltale Window	\$990.00
Spinnaker: AirX 600	\$1,525.00
4th - 2014 Worlds in Vaal Dam, South Africa, 1st - 2009 Worlds in Lake Garda, Italy, 1st - 2009 North Americans in Texas	
J 70+ (Manager - Newport Beach/Manufacturer - South Africa)	
Class Crosscut Dacron Mainsail with Vision Window & spreader win .	\$2,395.00
Class Jib Dacron Tri-Radial with vertical batten, clew blocks, and zipper luff	\$1,435.00
Radial AIRX 650 Class AP Spinnaker	\$2,475.00
Radial SK 75 Class AP Spinnaker	\$2,475.00
1st Place 2015 World Championships*, 1st Place 2015 World Championships (Corinthian Division)*; 1st Place 2015 Long Beach Race Week*, 1st Place 2015 Cal Race Week, 1st Charleston Race Week*, 2nd place 2015 Key West Race Week*, 2nd place 2015 St. Petersburg NOOD*, 2nd place 2015 Bacardi Cup*	
J 24+ (Manager - Ventura/Manufacturer - South Africa)	
Mainsail: Crosscut Dacron Spreader Window & Vision Window	\$1,835.00
Jib: Crosscut Dacron with Vision Window & Telltale Window	\$1,595.00
Genoa: Technora FiberPath with Vision Window & Telltale Window	\$2,290.00
Genoa: Pentex Tri-Radial with Vision Window & Telltale Window	\$1,950.00
Genoa: Aramid Tri-Radial with Vision Window & Telltale Window	\$2,189.00
Spinnaker: AirX 650	\$1,960.00
2nd - 2015 US National Championships, 1st - 2010 Kiel Week, 1st - 2006 North Americans (Ventura designs) 1st - 2005-2007 European Champs (Ian Southworth of U/S UK - Skelley design)	
J 80+ (Manager - USI/Manufacturer - South Africa)	
Class Dacron Mainsail with Vision Window	\$2,744.00
Class Jib Crosscut Twaron Laminate with vertical battens (Flex 16 Twaron)	\$2,208.00
- Vision Window and Telltale Window included	
Radial AIRX 600 Class Runner Spinnaker	\$3,723.00
1st - 2008 Worlds (didn't have to sail the last race), 1st - 2012 Key West Race Week (upwind inventory), 1st - 2011 North Americans (upwind inventory), 1st - 2010 Danish Nationals, 1st - 2010 Cowes Week	



J 105* (Exclusive OD Class - Newport Beach)	
Mainsail: AP Class Dacron	\$3,890.00
- includes class reef, tapered racing battens with top full batten, kiwi luff slides, sail numbers, cunningham, telltales, draft stripes, roll bag.	
Mainsail: Heavy Air Class Dacron	\$3,890.00
- includes class reef, tapered racing battens with top full batten, kiwi luff slides, sail numbers, cunningham, telltales, draft stripes, roll bag.	
Jib: AP Technora Fiberpath Class Jib	\$3,795.00
- includes custom tapered racing vertical battens, foot/leech cords, telltale window, telltales, draft stripes, roll bag.	
Jib AP-LT2 - Light AP Technora FiberPath Class Jib	\$3,715.00
- includes custom tapered racing vertical battens, foot/leech cords, telltale window, telltales, draft stripes, roll bag.	
Jib: Heavy Air Fiberpath Class Jib (Kevlar or Technora)	\$4,084.00
- includes custom tapered racing vertical battens, foot/leech cords, telltale window, telltales, draft stripes, roll bag.	
Spinnaker: AP Radial AIRX Class Spinnaker	\$4,069.00
- includes taped seams, your color choice, stenciled sail numbers, sail bag	
Spinnaker: RUN AIRX Class Spinnaker	\$4,069.00
- includes taped seams, your color choice, stenciled sail numbers, sail bag	
Optional Spinnaker Colors	
- First Color or Ullman Bigfoot (red/blue foot)	Free
- 2-3 Colors	\$150.00
1st - 2015, 2014, 2012 & 2011 San Diego NOOD, 1st 2013 LBRW, 1st - 2012 & 2011 Long Beach RW, 1st - 2013 & 2012 SCYA Midwinters, 1st - 2011 Annapolis NOOD, 1st - 2012, 2011 & 2010 SoCal Championships, 1st - 2010 North Americans	
Johnson 18* (Exclusive OD Loft - Florida)	
Mainsail: Crosscut Dacron with Vision Window	\$1,375.00
Jib: Crosscut Dacron with Vision Window	\$673.00
Spinnaker: Radial .75oz Nylon	\$1,194.00
Lehman 12 (Newport Beach)	
Mainsail: Dacron Crosscut with Large Window	\$916.00
Mainsail: Mylar radial with large window	\$946.00
Lido 14* (Exclusive OD Loft - Newport Beach)	
Racing Mainsail: Crosscut Dacron with Large Vision Window	\$827.00
Summer Mainsail: Crosscut Dacron with Vision Window	\$636.00
Racing Jib: Crosscut Dacron with Large Vision Window	\$474.00
- Jib Sheets (any jib)	\$68.00
Summer Jib: Crosscut Dacron with Vision Window	\$380.00
1st - 2012 Nationals, 1st - 2011 Nationals, 1st - 2010 SoCal Midwinters, 1st - 2008 National Championships in Newport Beach	
Lightning (Florida)	
Mainsail: Crosscut Dacron with Vision Window & Spreader Window	\$1,227.00
Jib: Crosscut Dacron with Vision Window	\$820.00
Spinnaker: Crosscut Nylon	\$1,165.00
Spinnaker: Crosscut Polyester	\$1,453.00



Martin 242* (Exclusive OD Loft - Newport Beach)	
Class Crosscut Dacron Mainsail	\$2,408.00
Polyester Mylar Class Jib w/ vertical battens,TT window and zipper luff	\$1,220.00
- Jib Clew Blocks	\$48.00
Nylon Class Radial Spinnaker	\$1,705.00
1st - 2015 Cal Race Week, 1st - 2013 Midwinters, 1st - 2013 Cal Race Week, 1st - 2013 Midwinters, 1st - 2013 Cal Race Week, 1st - 2011, 2009, 2008 & 2005 North Americans (non-restricted class - 2009 entire fleet competed with Ullman)	
Melges 24+ (Manager - Newport Beach/Manufacturer - South Africa)	
Mainsail: AP Crosscut/Radial Dacron with Vision Window, Spreader Window and Draft Stripes	\$3,418.00
Mainsail: AP Aramid FiberPath with Vision Window, Spreader Window and Draft Stripes	\$3,725.00
Mainsail: Cuban Fibre Grand Prix mainsail with Vision Window, Spreader Window and DS	\$4,600.00
Mainsail Carbon RBS Battens	\$470.00
Jib: NB3 (Full, AP/Medium, Heavy) Tri-Radial Technora Jib w/ D/S, vision window, stuff luff	\$1,975.00
Jib: BS4 Tri-Radial Technora AP Jib with draft stripes, vision window, stuff luff	\$1,975.00
Jib: BS5 FiberPath Aramid AP Jib w/ draft stripes, vision window, stuff luff	\$1,975.00
Jib Zipper Luff - Any Jib	\$30.00
Jib Telltale Window - Any Jib	\$35.00
Spinnaker: AP+ AirX 650 Spinnaker	\$3,018.00
Spinnaker: BR Radial AIRX 650 Reacher	\$3,018.00
Spinnaker Vision Window - Any Spinnaker	\$40.00
PRICES LISTED IN EUROS EXCLUDE VAT	
1st - 2015 Lake Balaton Spring Regatta, 1st - 2014 Hungarian Nationals, 1st - 2007 Worlds in Santa Cruz (D. Ullman), 3rd - 2014 Europeans, 1st - 2013 Chilean Nationals, 2nd - 2014 Chilean Nationals, 1st - 2011 Norwegian Open Nationals, 1st - 2010 U.S. Nationals, 1st - 2011 Charleston Race Week, 2011 St. Pete NOOD, 1st - 2010 Italian Nationals Corinthian Division, 2nd - 2010 North Americans	
Mercury (Newport Beach)	
Mainsail: Crosscut Dacron with Large Vision Window	\$903.00
- Draft Stripes	\$35.00
- Spreader Window	\$45.00
Jib: Crosscut Dacron with Large Vision Window	\$529.00
- Draft Stripes	\$25.00
- Telltale Window	\$30.00
1st - 2010, 2009, 2008 & 2007 U.S. Nationals	
Optimist+ (Manager - UK/Manufacturer - South Africa)	
Designs: Optimini (light sailors), Optimus (medium sailors), Optimax (heavy sailors)	
North America - Mainsail: Crosscut Dacron Race	\$575.00
North America - Mainsail: Crosscut Dacron Club	\$250.00
Australia - Mainsail: Radial Dacron Race	
Australia - Mainsail: Radial Dacron Club	
EU - Mainsail: Radial Dacron Race	
EU - Mainsail: Radial Dacron Club	
1st - 2015 XXCVI Internacional Vila de Palamos Trophy, 1st - Olimpic Sails Optimist Regatta Cadetti, 1st - 2009 French Nationals, 2nd - Regatta Fleet UK Nationals 2011	



Sabot (Newport Beach)	
Race Mainsail: LB1/AP Crosscut Dacron with Vision Window	\$546.00
Race Mainsail: SF1 / Flat Crosscut Dacron with Vision Window	\$546.00
Day Mainsail: Crosscut Dacron with Vision Window	\$325.00
1st - 2013, 2011, 2010, 2009, 2008 & 2007 Junior & Senior U.S. Nationals	
San Juan 21 (Florida, Ventura)	
Mainsail: Crosscut Dacron	\$1,255.00
Jib: Crosscut Dacron	\$853.00
Class Genoa	\$1,113.00
155% Genoa	\$1,147.00
Spinnaker	\$1,239.00
San Juan 24 (San Diego)	
Mainsail: Crosscut Dacron with reef	\$1,169.00
Class Genoa: Technora FiberPath	\$2,439.00
Class Genoa: Technora FiberPath Internal Taffeta	NA
Blade: Dacron	\$1,319.00
Blade: Technora FiberPath Internal Taffeta	NA
Spinnaker: AirX Nylon	\$1,839.00
1st - 2011 Puget Sound Sailing Championships, 1st - 2011 Seattle NOOD, 1st & 3rd - 2010 North Americans; 1st, 2nd & 3rd - 2010 Puget Sound Sailing Championships; 1st - 2010 CYC Seattle Interim and Fall Series	
Santana 20* (Exclusive OD Loft - Newport Beach)	
Class Dacron Mainsail with draft stripes	\$1,285.00
CR-G12 - Aramid crosscut genoa with d/s & vision window	\$1,291.00
PC-G12 - Aramid tri-radial genoa with d/s & vision window	\$1,399.00
GP-G12 - Black aramid FiberPath genoa w/ d/s & vision win.	\$1,583.00
CR-J12 - Dacron Class Jib with draft stripes & vision window	\$1,050.00
GP-J12 - Aramid crosscut class jib w/ D/S & vision window	\$1,193.00
- Telltale Window in any Genoa or Jib	\$30.00
CR+ Class Spinnaker: .5 AirX 650 with taped seams	\$1,481.00
GP+ Class Spinnaker: AirX 600 or DynaKote 75, taped seams	\$1,589.00
Micro Spinnaker Turtle	\$105.00
1st - 2012 & 2009 U.S. Nationals	
Snipe+ (Manager - USI /Manufacturer - South Africa)	
Mainsail: Radial Dacron with window, battens, class label, numbers and bag	€ 530.00
Jib: Radial with window, telltales, class label and bag	€ 300.00
PRICES LISTED IN EUROS EXCLUDE VAT	
1st - 2015 Southern European Championships*, 1st and 3rd 2015 Snipe Italian Junior Nationals	
Sonar* (Florida)	
Mainsail: Crosscut Dacron with Spreader Window & Vision Window	\$1,873.00
- Reef	\$117.00
Jib: Crosscut Dacron with Vision Window	\$1,171.00
- Telltale Window	\$35.00
- Jib Harken Clew Blocks	\$30.00
Spinnaker: Radial Nylon	\$1,800.00



SR 21 (Florida)	
Class Racing Dacron Main with Top Full Length Batten, Sail Number, Tell Tales, Draft Stripes and Sail Bag	\$1,709.00
Class Racing Carbon Genoa with Tell Tales, Draft Stripes, Vision Window, Sail Numbers and Sail Bag	\$1,808.00
Class Racing .5 oz Spinnaker with Sail Number and Sail Bag. This is the biggest Class Spinnaker Being Built!	\$1,296.00
Class Racing Dacron Jib with Top Full Length Battens, Leech Battens, Tell Tales and Sail Bag	\$917.00
Class Race Carbon Jib with Top Full Length Battens, Leech Battens, Tell Tales and Sail Bag	\$1,389.00
Thunderbird (San Diego)	
AP Mainsail: Crosscut Tempered Dacron w/ Vision Window, Spreader Window - No reefs in mainsails	\$2,445.00
Genoa: FiberPath - Vision Window	\$1,899.00
Genoa: Dacron	\$1,639.00
Jib: Crosscut Dacron with top full batten - Vision Window	\$1,070.00 \$50.00
Spinnaker: Tri-radial	\$1,699.00
Ultimate 20* (Exclusive OD Loft - Newport Beach)	
Class Dacron Mainsail	\$2,242.00
Class Dacron Jib with vertical battens	\$939.00
Class AIRX Spinnaker	\$2,182.00
PRICES LISTED IN EUROS EXCLUDE VAT	
1st - 2013 North American Championships, 1st - 2011 Pacific Coast Championships, 2nd - 2010 U.S. National Championships	
Viper 640 (Newport Beach)	
Class Mainsail: Dacron Crosscut	\$1,668.00
Class Mainsail: PBX	\$1,768.00
Class Jib: PBX	\$1,150.00
Class AP Spinnaker: DK75	\$2,419.00
1st - 2015 San Diego NOOD, 1st - 2015 Gulf Coast Championships*, 1st - 2013 West Coast Circuit, 1st - 2013 North Americans (partial), 2013 San Diego NOOD (boat of the regatta), 2nd - 2012 San Diego NOOD, 2nd - 2012 Mardi Gras Regatta, 1st - 2011 Long Beach RW, 1st - 2011 SCYA Midwinters, 1st - 2011 San Diego NOOD, 1st - 2011 Sailing Anarchy ISAF Regatta	
<p>Prices are subject to change without notice. Standard terms: 50% deposit with the order and the balance is due prior to shipping. All prices do not include sales tax and/or shipping.</p> <p>Refer to USI Documents: One Design Sails Policy and Pricing Policy for more information.</p>	