



ULLMAN SAILS INTERNATIONAL

J/70 CLASS SAILS - INFORMATION SHEET**MANAGING LOFT:**

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PRODUCTION LOFT:

U/S South Africa
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**All technical questions should be forwarded to the managing loft.*

DESIGNS AVAILABLE

- Mainsail - M1+ *J70Main7-2012V4-5mm II V2_rad_head_april_2016.des* (All Round)
- Jib - NP-AP *J70 AP Jib Rad 2013 AP V4 +LLTest.des* (Light to light med conditions) HTP SQ
- Jib - J1-AP *J 70 JIB VERj2 23-03-2016.des* (All round conditions) HTP SQ
- Jib - NP-AP + *J70 AP Jib Rad 2013 AP V4 +LLTest.des* (Windy venue specialty sail) Pro Rad
- Jib - J1-AP + *J 70 JIB VERj2 23-03-2016.des* (Windy venue specialty sail) Pro Rad
- Spinnaker - AP *J70AP Asso7-10-2012.des* (Downwind in all conditions)
- Spinnaker - STEP *J_70_step_spi_aug_2015_LL.des* (Downwind in mid to hvy conditions)

STANDARD SAIL SPECIFICATIONS

<u>MAINSAIL Design</u>	<u>JIB Design</u>	<u>SPINNAKER Design</u>
- 240 AP HTP / DP	- 245 HTP-SQ or Pro-Radial	- AirX 650 or SK75
- Crosscut panel layout with Radial head	- Tri-Radial panel layout	- Tri-Radial panel layout
- Vision window and spreader window	- Zipper Luff	- Soft clew
- 5 RBS Race Battens with tensioners*	- 3 RBS Race Battens*	- Cunningham
- Blue class Insignia	- Draft Stripes	- Class Royalty
- Class Royalty Tags	- Clew blocks on soft clew	- Ullman Sails fold bag
- Draft Stripes	- Class Royalty	
- Sail numbers available at additional cost	- Ullman Sails roll bag	
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**Optional*

2016 RECOMMENDED RETAIL

Refer to latest documents on USI extranet.

Recent Results

- 1st* J/70 West Coast Championships
- 1st*/2nd*/3rd*/5th, Ullman Sails Long Beach Race Week
- 2nd in Class, Cleveland Race Week One Design Regatta
- 3rd* in Class, 2016 Bay View One Design Regatta,
- 1st/2nd/3rd* place 2016 J/70 Copa Aaron Saenz
- 1st in Class 2016 Yachting Cup
- 1st*/5th*, 2016 J/70 North American Championships
- 1st*/2nd* Place 2016 Sperry Charleston Race Week
- 1st/2nd*/4th*/5th* Place 2016 J70 Midwinter Championship West
- 1st* Place 2016 Bacardi Miami Race Week Overall
- 1st* /2nd*/3rd* 2016 SD NOOD Regatta
- 1st* /2nd*/3rd* Corinthian 2016 SD NOOD Regatta
- 1st Place 2015 J/70 World Championships*
- 1st Place 2015 J/70 World Championships (Corinthian Division)*

*partial inventory

2015 J/70 WHOLESALE PRICE SHEET – USSA PRODUCTION

NORTH AMERICAN LOFTS (USD)

Shipped rolled from USSA – Allow 4 weeks delivery

				<u>Airx 650</u>	<u>SK75</u>
	Main	Jib HTP-Square	Jib Pro-Radial	Spin	Spin
Excluding battens	\$ 1,060.00	\$ 785.00	\$ 847.00	\$ 1,102.00	\$ 1,091.00
Including Battens	\$ 1,249.00	\$ 816.00	\$ 878.00	\$ 1,102.00	\$ 1,091.00

Notes:

1. Prices include royalty tags, sail ties and sail bag.
2. Prices include managing loft fees.
3. Prices include shipping to local airport.
4. Special or express shipping and handling (urgent delivery, tax/duties, etc.) is the responsibility of the local loft

EUROPEAN UNION LOFTS (EUROS)

Shipped rolled from USSA – Allow 4 weeks delivery

				<u>Airx 650</u>	<u>SK75</u>
	Main	Jib HTP-Square	Jib Pro-Radial	Spin	Spin
Excluding battens	€ 913.00	€ 680.00	€ 731.00	€ 951.00	€ 930.00
Including Battens	€ 1,086.00	€ 709.00	€ 760.00	€ 951.00	€ 930.00

Notes:

1. Prices include royalty tags, sail ties and sail bag.
2. Prices include managing loft fees.
3. Prices include shipping to local airport.
4. Special or express shipping and handling (urgent delivery, tax/duties, etc.) is the responsibility of the local loft

REST OF WORLD (ROW) LOFTS (USD)

Shipped rolled from USSA – Allow 4 weeks delivery

				<u>Airx 650</u>	<u>SK75</u>
	Main	Jib HTP-Square	Jib Pro-Radial	Spin	Spin
Excluding battens	\$ 1,060.00	\$ 785.00	\$ 847.00	\$ 1,102.00	\$ 1,091.00
Including Battens	\$ 1,249.00	\$ 816.00	\$ 878.00	\$ 1,102.00	\$ 1,091.00

Notes:

1. Prices include royalty tags, sail ties and sail bag.
2. Prices include managing loft fees.
3. Prices include shipping to local airport.
4. Special or express shipping and handling (urgent delivery, tax/duties, etc.) is the responsibility of the local loft

USSA PRICING

Prices above are listed for minimum shipment of 2 suits (2 mains and 2 jibs). For shipments of less than 4 sails, there will be an estimated 5% increase to total cost of order.

PRODUCTION & SHIPPING

- Sails built and delivered exactly to Ullman Sails J/70 Sail Specification Guides
- Subject to standard USSA Production schedule
- Group orders are possible to meet discounted requirements. Contact managing loft for more information.
- Sails are shipped rolled– mainsail clew to be folded.

MANAGEMENT FEES

Included in the USSA prices listed above, USSA will be collecting the following fees on behalf of the Ullman Sails group as detailed in the above notes for each region.

- CLASS MANAGEMENT FEE – Charged on every J/70 sail to cover the managing loft's expenses.
\$120 USD per sail
€91 per sail

ORDERING

Follow procedures on USSA Ordering Sheet – available on the U/SExtranet.

ROYALTY

The USI royalty is not included in USSA pricing. All sails sold by your loft should be included in your monthly royalty report.