



ULLMAN SAILS INTERNATIONAL

Snipe CLASS SAILS - INFORMATION SHEET

MANAGING LOFT:

USI

PRODUCTION LOFT:

U/S South Africa

Contact: Dallen Roos

dallen@ullmansailsrsa.com

+27(0)31 304 5504

Skype: dallenr1

**All technical questions should be forwarded to the managing loft.*

DESIGNS AVAILABLE

- Mainsail *Snipe Mainsail DR14 feb 2014 Triest.des*
- Jib *Snipe Jib DRB14 feb 2014 triest.des*

STANDARD SAIL SPECIFICATIONS

<u>MAINSAIL Design</u>	<u>JIB Design</u>	<u>SPINNAKER Design</u>
- DP 140 OD HTP+	- DP 165 HTP SQ	- Superlite 50
- Radial panel layout	- Crosscut with radial head	- Tri-Radial panel layout
- Spreader window	- 3mm wire luff	- Class Royalty
- Local RSA Race Battens	- No Battens	- Ullman sails fold bag
- Black class Insignia	- Class Royalty	
- Class Royalty Tags	- vision window	
- Sail numbers available at additional cost	- Ullman Sails roll bag	
- Ullman Sails roll bag		

RECOMMENDED RETAIL

See the One Design Price List posted on the U/S Extranet > Documents > Pricing

2016 Snipe WHOLESALE PRICE SHEET – USSA PRODUCTION

NORTH AMERICAN LOFTS (USD)*Shipped rolled from USSA – Allow 4 weeks delivery*

	Main	Jib
Including Battens	\$ 510.00	\$ 266.00

Notes:

1. Prices do not include royalty tags, but include sail ties and sail bag.
2. Prices include managing loft fees and design fees.
3. Prices do not include shipping.
4. Special or express shipping and handling (urgent delivery, tax/duties, etc.) is the responsibility of the local loft

EUROPEAN UNION LOFTS (EUROS)*Shipped rolled from USSA – Allow 4 weeks delivery*

	Main	Jib
Including Battens	Euro 458.00	Euro 239.00

Notes:

1. Prices do not include royalty tags, but include sail ties and sail bag
2. Prices include managing loft fees and design fees.
3. Prices do not include shipping.
4. Special or express shipping and handling (urgent delivery, tax/duties, etc.) is the responsibility of the local loft

REST OF WORLD (ROW) LOFTS (USD)*Shipped rolled from USSA – Allow 4 weeks delivery*

	Main	Jib
Including Battens	\$ 510.00	\$ 266

Notes:

1. Prices do not include royalty tags, but include sail ties and sail bag
2. Prices do not include shipping.
3. Special or express shipping and handling (urgent delivery, tax/duties, etc.) is the responsibility of the local loft

USSA PRICING

Prices above are listed for minimum shipment of 2 suits (2 mains and 2 jibs). For shipments of less than 4 sails, there will be an estimated 5% increase to total cost of order.

PRODUCTION & SHIPPING

- Sails built and delivered exactly to Ullman Sails Snipe Sail Specification Guides
- Subject to standard USSA Production schedule
- Group orders are possible to meet discounted requirements. Contact managing loft for more information.
- Sails are shipped rolled

MANAGEMENT & CAMPAIGN FEES

Included in the USSA prices listed above, USSA will be collecting the following fees on behalf of the Ullman Sails group as detailed in the above notes for each region.

- CLASS MANAGEMENT FEE – 8% Charged on every Snipe sail to cover the managing loft's expenses.
- DESIGN FEE- 2% Charged on every Snipe sail

ORDERING

Follow procedures on USSA Ordering Sheet – available on the U/S Extranet.

ROYALTY

The USI royalty is not included in USSA pricing. All sails sold by your loft should be included in your monthly royalty report.